



active support for business

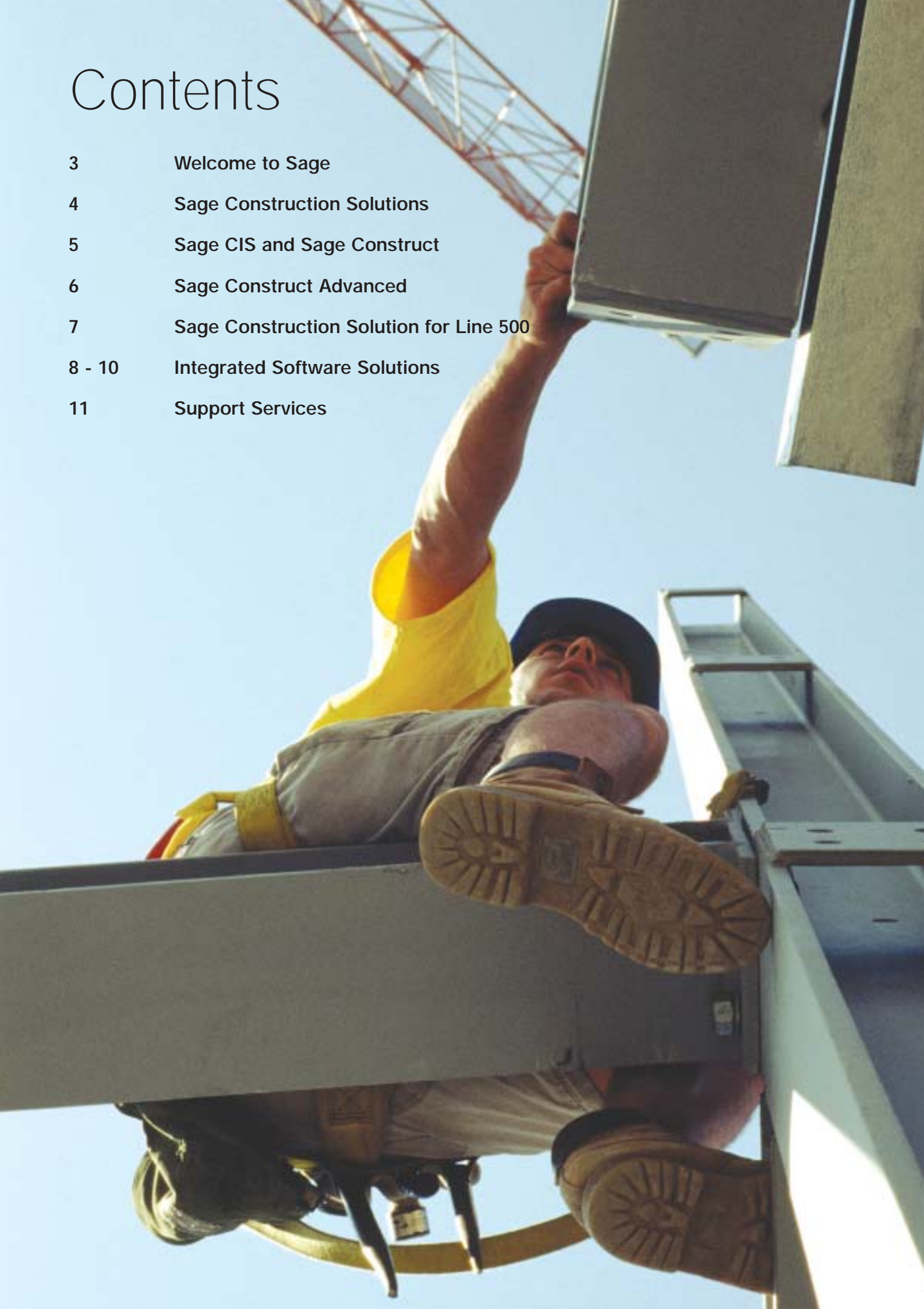


Sage Construction Solutions

Integrated software solutions for managing your business

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Welcome to Sage

Sage has been providing software and support to businesses like yours for more than 22 years.

Over this time, we've built up a deep understanding of the needs of all sizes and types of business. Committed to investing in new technology and development, we can offer a comprehensive range of integrated software that encompasses accounts, payroll, construction, manufacturing, forecasting and customer relationship management, as well as a wide range of supporting services.

The Sage network

Working on a local level is important to us at Sage. Through our close relationships with developers, accountants and business partners, we can offer our expertise right on your doorstep. This enables us to provide the right business management solution for you - whatever the size and nature of your company. And with over 3.1 million Sage customers worldwide, and 500,000 in the UK alone, the network of people relying on Sage systems is growing.

Building the construction solutions you need

We have developed efficient information and cost management systems that are relied upon by contractors throughout the construction industry. Offering hands-on control for any business that wishes to control costs on contracts, jobs and estimates, Sage Construction Solutions provide business-wide efficiency. Integrating with Sage accounts software enables you to link your operational and financial processes, meaning everyone from Contract Managers and Surveyors to Buyers and Accounts staff will have the information they require at their fingertips.

Your Business

At Sage, we understand that every company is unique. But whatever type of construction business you run, it's vital to ascertain the power and functionality you will require from your software.

Are you starting out?

If you are just starting to develop your company, you might need to sort out your sub-contract CIS registrations, Inland Revenue vouchers and year-end tax returns.

Are you a more established company?

If you are an established company, and perhaps growing your business, you might be looking to analyse costs, manage invoices, handle credit notes, timesheets and retentions - all the nuts and bolts of working in construction.

Are you a larger company?

If you are running a large construction business, you might want complete operational control. You will require a system that integrates all financial information through to final accounts - whilst managing all your suppliers and contractors.

Are you an enterprise?

If you are one of the biggest construction companies, you might have your own way of doing things; these will set you apart from the competition and define your business. This requires a tailored solution, developed to handle every facet of your company, and based on a deep understanding of your specific operation.

Sage Construction Solutions

The Sage Construction Solutions range consists of software to meet the needs of all types of company:

Sage CIS

Handles sub-contract CIS4, CIS5 & CIS6 registrations; Inland Revenue CIS23, CIS24 & CIS25 vouchers; Inland Revenue CIS36 year-end returns.

Suited to start-up businesses

You're likely to employ sub-contractors and have to make CIS returns to the Inland Revenue - consider how Sage CIS could improve accuracy and save time.

Sage Construct

Handles construction job costing including all features found in Sage CIS, plus cost head analysis; purchase invoices, credit notes, journals; timesheets; sales invoices; retentions; basic job cost reports.

Suited to established businesses

You might pay sub-contractors using self-billing, or you might need to track retentions - consider how Sage Construct could offer full cost control and improved efficiency.

Sage Construct Advanced

A more sophisticated suite of costing and estimating modules, which offers operational control from enquiry receipt to final account and retention claim.

Suited to larger businesses

You'll probably want to have multi-level budget v committed v actual cost analysis, to raise purchase orders and match deliveries and invoices against them. Consider how Sage Construct Advanced can provide a construction industry specific application, with a central view of all costs, to help increase your overall control and help improve profits.

Sage Construction Solution for Line 500

An enterprise solution designed for larger businesses that need to manage complex construction projects.

Suited to enterprise

You will require full project management, handling real-time costing, analysis and control of every aspect of your business, contractors, and resources. Consider how Sage Construction Solution for Line 500 can offer this level of management, helping you to deliver your projects on time and to budget.

Case Study

"Construct is used from the point we have an estimate accepted, right through to final retention release. All costs and sales incurred on a project go through Construct. As a company we are now entirely reliant on Construct and have found the transition from using Excel spreadsheets relatively painless, due, in part, to the excellent support we have received. Construct is a vital tool for contract management and we now wonder how we managed without it."

Trevor Kenward, Managing Director, Scotscape Ltd.



Sage CIS

Sage CIS* offers one user access, to work with Sage Instant or Sage Line 50 accounting software. Sage CIS provides automated sub-contractor CIS handling, from invoice entry, through generation of monthly Inland Revenue figures and voucher printing, to year-end reporting. This efficient system not only offers centralised control of a key tax area, but also saves time and improve accuracy.

* Available early 2004

Sub-contract CIS4 registration tracking

Records card registration numbers with start dates

Sub-contract CIS4 temporary registration tracking

Records temporary card start and end dates and warns when expired

Sub-contract CIS5 & CIS6 registration tracking

Records card registration numbers with start and expiry dates

Automatic tax deduction

Deducts tax from CIS4 purchase invoice labour and sub-contract costs

Sub-contract CIS23 & CIS25 production

Monthly Inland Revenue submission voucher printing

Sub-contract CIS24 allocation

Allocation of monthly Inland Revenue vouchers from CIS6 sub-contractors

CIS36 Year End report generation

Annual totals for CIS4, CIS5 & CIS6 sub-contractors

CIS history archive of all previous registrations

For historical audit and mid-year registration changes

Sage Construct

Sage Construct is designed for one user access, and integrates with Sage Line 50 accounting software, as well as Sage Payroll and Sage Payroll Professional software. In addition to providing the benefits found in Sage CIS, Sage Construct helps you to oversee your projects from a financial angle, identifying potential issues before they happen, and to:

- Provide up-to-date information for staff on all contracts, with drill down from sub-contractor and supplier, to detailed transactions level
- Monitor actual versus estimated costs to immediately identify any potential overspends
- Payroll integrated timesheets, with batch posting to eliminate repeat entry
- Manage retentions to ensure liabilities are reduced and outstanding monies claimed
- Produce contract orientated management reports to analyse your job costs

Sub-contractor self-billing

By enabling the operation of self-billing, in conjunction with automated CIS and retention handling, the user saves both time and effort.

Budget costs

Enables the user to constantly monitor actual costs against estimated/budget costs, ensuring that overspends are immediately highlighted.

'No delay' cost control

Enables management and contracting staff to have up-to-date information on all contracts the moment transactions are entered, with full drill down through cost heads and analysis codes to transaction detail line.

Retentions

Deducts, records and reports on both sub-contract and sales retentions ensuring liabilities are reduced and outstanding monies are claimed.





Sage Construct Advanced

Sage Construct Advanced is designed for unlimited user access, and integrates with Sage Line 50, Sage Line 100 or Sage MMS accounting software, as well as with Sage Payroll and Sage Payroll Professional software. Sage Construct Advanced offers business-wide financial control, enabling you to focus on building your profits. The software provides instant access, at any stage of a contract, to vital management information. Every cost category is given its own nominal code to protect against user error, and built-in checks ensure transactions are posted to the right place. In addition to the benefits found in Sage Construct, Sage Construct Advanced covers the following areas:

Entire contract business process integration

Eliminates repeat entry of data onto disparate systems by bringing the contract processes into one package, therefore providing complete cost monitoring from estimate/budget through committed costs, actual costs, applied and actual sales, down to accounts and payroll.

Purchase order processing

Manages purchase ordering from order generation through goods received and on/off-hire notes to purchase invoice, checking budgets, quantities and rates, in order to maintain full cost control.

Labour works orders

Provides control of labour committed costs and gives timesheet matching.

Plant hire purchase invoice checking

Automated purchase invoice hire quantity generation gives control over a very difficult aspect of purchase control.

Sub-contractor self-billing

Records applications and generates both self-billing and authenticated receipts, with automated retentions, discounts and CIS processing.

Sales self-billing

Provides the essential construction application, retention, certification and payment receipt processes enabling the handling of the complex VAT requirements.

Aged application reporting

Assists credit control by generating reports showing monies applied for, certified and paid, by client and/or contract.

Integrated estimating module

By transferring all estimate details into the contract without re-keying, the costs are immediately ready for purchasing and cost control, and the estimate is ready for valuation and application production.

Integrated callout jobs module

Operating side by side with the core contracts job costing system, the user benefits from consistent methods, giving management access to multiple operations from one source, handling low value, high volume jobs.



Sage Construction Solution for Line 500

Specialist construction options are available with the Sage Enterprise Resource Planning (ERP) solution, Line 500. This fully integrated software offers you complete operational control, with powerful reporting and analysis functions to enhance your management, cost control and overall business processes. Covering finance, construction, manufacturing, estimating, CRM, supply chain management and e-business, Sage Line 500 is a robust solution for larger businesses.

Flexible, to match the ever-changing requirements of the construction industry, Sage Line 500 offers:

- Full project estimating
- Sub-contractor and supplier analysis - including cost, approved certification, quality and time comparisons, for improved supply chain management and electronic tendering capability
- Valuations
- Full, real-time contract, job and project costing, including time recording, cost against budget etc, for better performance management
- Cost planning and cross project and historical collaboration
- Change management and cost/time impact analysis
- Real-time visibility of actual, committed and forecasted costs, for more efficient cost control
- Resource management, including plant and personnel
- Variations and change control - engineering change management
- Integrated procurement, from purchase order requisition to payment, including invoice matching
- Flexible business reporting tools to enable full analytical reporting

Integrated Software Solutions

Using a Sage Construction Solution in conjunction with other software (e.g. accounts or payroll) means that there is no double entry of transactions, as postings to ledgers and processing timesheets are made by simple, integrated routines controlled by authorised users.

Sage Instant Accounts

Sage Instant Accounts has all the usual accounting ledgers and does your double-entry bookkeeping for you - saving you time and frustration by automatically balancing your books. Covering all your accounting needs, from VAT returns to invoices, Sage Instant Accounts streamlines your routines and is easy to use. No accounting experience is required, and helpful wizards guide you through each task clearly and quickly. Sage Instant Accounts also helps you make more informed business decisions - offering snapshots of your current financial position, and analysing this data against previous performance.

Sage Line 50

Sage Line 50 is a powerful accounting system, designed to help your business work as efficiently as possible, and ready to integrate with Sage Construct or Sage Construct Advanced. With the choice of three options, you can be certain of finding the right solution for your business. But whichever option you decide upon, Sage Line 50 covers all standard accounting procedures, and offers the following key benefits:

Key Benefits

Can be installed to suit your business

This enables you to tailor the set-up, choosing the look and feel that will best increase the efficiency and usability of your Sage Line 50 program.

Is easy to learn and use

The intuitive look and feel puts the right information at your fingertips with just one click, whilst you can view a transaction and "hot link" to any corresponding data all within one screen.

Saves time and improves accuracy

And also helps validate your books, checking for duplicated or suspect transactions, to help make sure your figures balance.

Helps you make more informed business decisions

Information held in your accounting program is key to your business. Sage Line 50 unlocks this, instantly; for example, see your total sales to date or find out your best paying customers, without having to export or manipulate any data.

Offers you cash flow control

Sage Line 50 lets you see what you can do to better manage your money, from displaying all outstanding payments to testing 'what if' scenarios. This increases your efficiency, enabling you to plan for and automate regular bills, so you can prioritise payments for credit control purposes.



Integrated Software Solutions

Sage Line 100

Sage Line 100 is an established mid-range business solution that offers an extensive range of Sage modules and third-party applications for businesses with large numbers of transactions and multiple concurrent users, plus a requirement for customisation and integration with industry-specific software.

Sage MMS

Sage MMS (Mid-Market Solution) is Sage's latest mid-range business solution, built on the .NET platform. It is a powerful accounts and trading solution with unrivalled usability and customisation capability. Straightforward to implement and easy to learn, Sage MMS offers the ideal solution 'out of the box' to many companies with complex business processes. Sage MMS is also an ideal upgrade path for many Line 50 users who are experiencing rapid growth.

Sage Line 100 and Sage MMS integrate with Sage Construct Advanced, offering a complete suite of sophisticated Financial, Commercial, Estimating and Costing modules.

	Sage Line 100	Sage MMS
Multi-user ready	✓	✓
Department and cost centre analysis	✓	✓
Support for 13-period accounting	✓	✓
In-depth reporting and analysis	✓	✓
Comprehensive foreign currency capability	✓	✓
Fully customisable	✓	✓
Fully-featured financial ledgers	✓	✓
Fully-featured commercial modules (sales & purchase ordering, stock management)	✓	✓
Multi-location stock	✓	✓
Fixed assets module	✓	✓*
Job costing module	✓	
Bill of materials module	✓	✓*
Integration with Sage Construct Advanced	✓	✓

*via third party solution

Key Benefits

- **Tailored solutions:** Sage Line 100 and Sage MMS flex to your business - working the way you work.
- **Expert channel partners:** Specialist Sage business partners work with you to understand your processes, analyse your needs, and implement the optimum solution for your business.
- **Improved productivity:** Sage Line 100 and Sage MMS are quick to install and easy to use. Which means that you can be up and running in a matter of days, minimising disruption to your business.
- **Rapid return on investment:** Sage Line 100 and Sage MMS are truly cost-effective solutions, giving your business that vital competitive edge by streamlining your processes and improving your efficiency.
- **Clear decision-making:** A wealth of reports and other management information tools ensure that you have as detailed or top-level a view of your business as required.

Integrated Software Solutions

Sage Payroll

Sage Payroll takes care of all the complex and time consuming tasks involved in paying up to 100 employees, accurately completing year-end returns and complying with all relevant government legislation. The clear user interface and helpful wizards guide you through each payroll process swiftly and simply. Complex calculations - from maternity pay to stakeholder pensions - are handled automatically by the program, and the range of features offered includes holiday and sickness monitoring, payroll data archiving, management reports and much more.

Sage Payroll Professional

Sage Payroll Professional has been specially developed and designed to meet the needs of companies requiring greater payroll processing capabilities. In addition to benefits offered by Sage Payroll, Sage Payroll Professional now includes even more features to support the processing of large volumes of payroll data quickly and accurately.

Both Sage Construct and Sage Construct Advanced integrate with Sage Payroll and Sage Payroll Professional to create an efficient and accurate payroll process. This provides immediate contract cost updates with multi-contract, multi-cost code, multi-pay code and batch posting to eliminate repeat entry. This also covers allocation of Employer's National Insurance and percentage holiday accruals from payroll back to contracts.

Sage Payroll and Sage Payroll Professional also both meet the Inland Revenue payroll standard, and incorporate electronic filing capability by Internet.

ACT! and SalesLogix

Customer relationship management (CRM) plays an important role in any business. Managing suppliers, customers and contractors can be a time-consuming task, which is why software such as ACT! or SalesLogix can do the hard work for you.

CRM software allows you to keep track of all contacts, by delivering essential information direct to customer-facing staff and synchronising data between your accounts and CRM software. With efficient calendar, task management and reporting capability, CRM software such as ACT! or SalesLogix ensures you never forget anything or anybody.

Sage WinForecast Professional

Thinking about the future shouldn't be a daunting prospect, but rather an essential part of running your business. Forecasting software, such as Sage WinForecast Professional, is an invaluable tool that helps you plan for sustained business success. Taking information from Sage accounting programs such as Sage Line 50, creating forecasts is easy, with no need to re-key any data. Sage WinForecast Professional allows you to forecast for up to 99 years, and to obtain corresponding year-on-year variance reports. You are also able to investigate any number of 'what if?' scenarios and make sure you explore all possibilities.





Support Services

Sage Business Partners

We have built-up a worldwide network of 20,000 active business partners, over 3,000 of which are based in the UK. This channel enables us to fulfil a local presence and to offer you a more personalised service.

Our business partners are a key part of the Sage story; the Sage Training and Accreditation process enhances business partner knowledge, so that together we can offer you the very best in service and support.

On-site implementation & training

Sage business partners are able to visit you on-site to discuss your needs, to recommend the most appropriate package, to then install and configure the software, and to provide training and after-sales support. This enables you to not only get the right software for your business, but also to become fully up to speed with your new system, for immediate benefits and return on investment.

SageCover Extra

SageCover Extra is a complete package of services designed to make sure you get the best out of your Sage software. With a dedicated support team for each Sage product you can be certain of talking to someone who knows the best way to answer your question, whether it's a basic enquiry or the most complex of problems. SageCover Extra includes:

- Telephone, e-mail & 24-hour online support
- Software upgrades

Finance Options

At Sage, we recognise the upfront costs associated with purchasing and installing a new IT system can often be a barrier to acquiring the solution your business really needs. This is why we have created a variety of finance options, allowing you to spread the cost of payment, and enabling you to purchase the best possible solution for your business, with no compromises. To find out more about the finance options available to you, please contact your Sage business partner for details.

Sage Stationery

Sage offers a comprehensive range of business stationery, which is guaranteed to be compatible with your Sage software, and which ensures you create the right impression. The range includes invoices, statements and payslips, and we also offer a customisation service to give your business that extra competitive edge.



This publication is not intended to form any contract for computer software with Sage (UK) Limited or any of its subsidiaries ('Sage').

If you require a particular application or feature, the suitability of the Program should be verified.

We endeavour to ensure that the contents of this and other Sage publications are correct and accurate. However, it is for purposes of information only and is not intended to form the basis of any contract for the sale or purchase of the product being described. No liability for errors will be accepted.

Sage (UK) Limited, Sage House, Benton Park Road,
Newcastle upon Tyne, NE7 7LZ

Tel: 0191 255 3000 Fax: 0845 245 0297

Internet: www.sage.co.uk

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T&C 10/03 6681R 62090212/CJ.23

Contact your local Sage Business Partner
and see how we can help your business.

A large, empty rounded rectangle with a thin grey border, positioned to the right of the contact information. It is intended for a local Sage Business Partner to provide contact details.